



The Voice of Mensa in New Hampshire and Maine

Vol. 25 No. 8

March 2006

Thank You!!!

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Darlene Alleman Althea Lindell
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Rich Conde Otto Kunz
Joe Zanca Katja Swift
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Nancy Zanca Paul Mailman
David Hallmark
Bromley Baril
Elizabeth Becker
Scott Cayouette
Laurie Levesque
Margie Zeller

Whether baking bread or making a presentation, loaning us movies or supervising a children's activity, recommending a presenter or serving food in Hospitality, playing music or baking brownies, donating items to our scholarship auction or allowing us use of a projector, buying all the food or donating books to our book sale, keeping our ice well stocked or shepherding RG newbies, escorting speakers or randomizing beers...the Mensans, family, and friends listed above have been of invaluable assistance for the 2006 Granite Gathering, and they have my undying gratitude! Here's to them and all the unsung heroes of our grand RG!

- Claire Natola, RG Chair

New Hampshire Mensa

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MOMENTUM (ISSN 0279-2850) is the official publication of New Hampshire Mensa (030). It is published monthly at 83 N Main Street, Boscawen, NH 03303 and is distributed to members of New Hampshire Mensa with the subscription cost of \$6.75 included in the national dues. Out-of-chapter Mensa subscriptions are \$12.00 per year. Non-member subscriptions are \$15.00 per year. Periodicals postage paid at Concord, NH 03301.

POSTMASTER: Send address changes to *Momentum*, 83 North Main Street, Boscawen, NH 03303-1235.

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Editorial Ramblings

Claire Natola

Last month, I thanked many of my fellow Region 1 Editors for having included notice of our Granite Gathering in their respective newsletters. To that list, I would like to add Mirabelle Sacks of Northern New Jersey Mensa and Angela Tremain of Mid-Hudson Mensa. To them and all Region 1 Editors who helped us with publicity, I heartily thank you!

Hearty thanks are also in order to the more than 100(!) members who have signed up to receive *Momentum* electronically. We're grateful for your support in this regard. Please note, however, that we will be mailing to ALL members a printed April issue of *Momentum*, because it will contain a ballot for our 2006 elections. Your electronic *Momentum* will resume with the May issue.

Yes, believe it or not, another New Hampshire Mensa election is right around the corner! All candidates please note: I will accept campaign statements of 500 words or fewer per candidate for the April issue of *Momentum*. The deadline for me to receive those is March 1; they should be emailed to me at editor@nh.us.mensa.org or mailed to: Claire Natola, 21 Hillrise Lane, Meredith, NH 03253-5709. Thank you!

Getting back to the subject of the electronic version of *Momentum*, I want to thank Jeff Seger for prompting me to clarify an editorial guideline that was lodged in my mind, but which I failed to publicize. While I have limited the length of submissions to 1,000 words for the printed version, I would be happy to consider longer submissions for the electronic version of *Momentum*.

While I'm clarifying guidelines, I'll take this opportunity to remind everyone that we DO accept advertisements! Advertising rates are published under "The Fine Print" on Page 2. Feel free to give my contact information to any business owners who may want to advertise to our discriminating readership! It's another way to help our bottom line... Thanks! 🍷



What's Cooking in Region 1

Region 1 Vice Chair Marghretta McBean

The unseasonably warm mid-January weather accompanied me on my over eight hour train ride up for a weekend in Randolph, Vermont. There I was pleased to be the guest of Vermont Mensa's new president, Katja Swift. She, her husband and lively almost 3 year old daughter hosted a warm and wonderful "post holiday" party. Some of the Vermont attendees had never been to a Mensan event, but had nonetheless traveled over two hours to enjoy great food, sparkling conversation (natch!), a wealth of board games and strategising for Vermont Mensa's future. Other visitors included a mini contingent from New Hampshire: Claire Natola, the editor of the award-winning *Momentum*;

John Bauman, New Hampshire and Maine Mensa's president; and Dr. John Sheehan, American Mensa's Director of Development. All were eager to share their insights about group dynamics, from volunteer recruitment to event planning logistics. Four prospective members also joined the festivities and seem likely to join after meeting such "normal" [their word] people.

Upon returning to the Big Apple, I found that Mensa politics had not been idle. Alan Baltis, the Vice Chair of Region 3 (our northwestern neighbour) had resigned from the American Mensa Committee, Mensa's board of directors. A search is currently underway for his replacement, who must be approved by a vote of the AMC.

March is membership renewal month, but it is also a good time to consider the wonderful proctors who are responsible for so many of us joining Mensa. The first Mensan many of us (including me) formally met was the person who administered the qualifying test. Arthur Pogran, 93 years young and still an active member of Greater New York Mensa, tested me thirty years ago - I was just a mere tot ;-) . If you have a college degree, like meeting people, can give and follow instructions and have a few hours to spare a month, please consider becoming a proctor. Ask your local group's Proctor Coordinator for more info.

"Carnevale" means "farewell to meat"; in many cultures not only meat, but dairy items are eliminated during Lent, the forty days of fasting before Easter. The days leading up to Ash Wednesday (1 March this year), the beginning of Lent, are full of festivities and luscious foods in Brasil, home of my maternal grandfather. This rich Carnevale cake uses copious quantities of the rich ingredients which have to be used up before Lent begins.

Bôlo de Castanha do Para (Brasil Nut Cake)

1 cup butter	1 tsp . cinnamon
4 cups sugar	2 cups milk
12 egg yolks, beaten	½ cup port
4 cups sifted flour	2 cups finely chopped Brasil nuts
3 tsp. baking powder	6 egg whites, beaten until soft peaks form
½ tsp. salt	
2 tsp. cocoa	

1. Preheat oven to 375 degrees Fahrenheit.
2. Cream butter and sugar together until lemon coloured and creamy.
3. Add egg yolks and beat well.
4. Sift dry ingredients together. Add to first mixture alternating with the milk and wine. The first and last additions should be dry.
5. Stir in the nuts.
6. Fold in the egg whites.
7. Bake in a parchment paper lined (or greased and floured) 10 inch (diameter) x 4 inch (deep) tube pan for 1 hour or until tests done.

Note: Egg whites freeze perfectly for up to one year. Use ice cube trays; 2 tablespoons equal one egg white. ■



Executive Committee Meeting

Recording Secretary Claire Natola

Date: 17 January 2006

Present: Bill Alleman, Jim Barnes, Sue Barnes, John Bauman, Wayne Eddy, John Lewicke, Claire Natola, Robert Roy, Walter Wakefield, Ric Werme

The meeting was called to order at 7:55 p.m. John Bauman reported a net gain of 4 members for a total of 485 (340 New Hampshire, 145 Maine).

Bill Alleman researched refurbished projectors for possible purchase for use at our RG. Claire Natola will check with RVC Marghretta McBean about the use of RVC discretionary funds. Claire moved to spend no more than \$750 of our funds for this purchase. John Lewicke seconded. The motion passed.

John Bauman reported that Joe Zanca told him that the amount of the Zanca Scholarship funds being held at the Mensa Foundation is \$1,800. John Bauman's impression was that there should be at least a couple thousand more in that fund. Claire will bring this issue up with Marghretta as well.

John Bauman asked if we were going to put out any public relations in advance of our RG. Claire will ask John Sheehan and David Hallmark for any media contacts they may have.

John Bauman reported that approximately 70 scholarship essays have been received thus far.

John Bauman reported that Meg Brodhead has been working to catch up with the backlog of Keene-area prospects for admissions testing. Claire reported that she will be testing at Robert Roy's restaurant in North Conway on March 7. Walter Wakefield reported that Marty Capodice is interested in getting recertified.

The proposed bylaws changes will be emailed to the Executive Committee for review.

John Bauman reported that David Hallmark resigned his position as Public Relations Officer.

Claire Natola moved to adjourn. Walter Wakefield seconded. The motion passed. The meeting was adjourned at 8:45 p.m. ■■



Letter to the Editor

Check out <http://polyglot.anaglyph.net/> for a game undoubtedly of interest to Mensans. Created by Kevin Roll, "the object of the game is to form words horizontally or vertically like a standard crossword. Sound simple? Maybe not, because your objective is to form words in seven languages: English, Spanish, French, German, Italian, Portuguese, and Latin. You will need to use all of your linguistic knowledge to achieve a high score!" -- *Mike Pelletier*



On the Scene

Central Maine Dining Scott Cayouette

At January's Central Maine Dining (CMD) event we had our usual invigorating conversations and the regular buffet feast. Then we got down to the much-awaited decision on a name for the Central Maine Smart Ass and came up with a nearly unanimous vote. She is now known as Professor Dawn K. Otie. The host wishes to congratulate Bill Drinkwater on winning the \$20 gift card for Marden's and Ann Kucera on winning the second place prize of CMD for two. However, the grand prize will be awarded to Dara Perfit for coming up with the winning entry next month.

Ann also has another new book out! This one, entitled *La Plume* (from Holts Mills Press), is dedicated to our own Kevin Tremblay.

We may soon be putting together a few things for this summer in various areas of Central Maine, such as barbecue(s) in the Rockland or Belfast region and a weekend camping/gold-panning trip in the Rangeley area. And there will of course be the Leaf Peepers' Weekend in Dexter next October. (This year we will be trying to put together a golf tournament fundraiser for our scholarships.)

Anyone interested in joining us in any of these activities can drop a line to me at sacayouette@yahoo.com. Your suggestions for any of these activities are needed.



Professor Dawn K. Otie (in the center of the table) captivates all in attendance. (Photo courtesy of Kevin Tremblay)

Appetite for Discussion *Bromley Baril*

Appetite for Discussion was a lively event in January. 14 participants led to the usual active eating and conversation. We were delighted to welcome Lee Ribblett and his lovely wife, Joanne. Lee is a new member and is to be congratulated for entering the fray. Dewey Corl and his "spousal unit" Laura (his words, not mine) were back after having been among the missing for a while. It was great to see them. The effervescent Miranda was among us, along with her mother and a friend... plus the stalwart regulars.

As usual there were multiple conversations which touched upon but were not limited to: the upcoming RG, auto racing and the tools used to navigate a course, the upcoming Mensa election, whether or not Chicago leaves something to be desired as a vacation spot, the location of the ExComm meetings, what folks have been doing since last they attended, education in many forms, etc. All in all, a great time. ■■



Upcoming Testing Sessions

Tell Your Friends!

Information on testing and prior evidence can be found at nh.us.mensa.org. Anyone 14 or older who wishes to take the Mensa Admissions Test should pre-register with the respective proctor listed below, who can provide testing site information. The test costs \$30; a photo-ID is required.

Date	Location	Proctor
Tuesday, 07 March 6:00 p.m.	North Conway, N.H.	Claire Natola 603-279-9986
Saturday, 11 March 10:00 a.m.	Portsmouth, N.H.	Bromley Baril 603-749-1088
Saturday, 11 March 2:00 p.m.	Augusta, Maine	Scott Cayouette 207-649-1515
Wednesday, 15 March 7:00 p.m.	Nashua, N.H.	John Bauman 603-883-7494
Saturday, 18 March 10:30 a.m.	Weare, N.H.	Bill Alleman 603-529-4446
Saturday, 01 April 11:00 a.m.	Hampden, Maine	Scott Cayouette 207-649-1515



Notes from National

Great Testing News: Did you know that New Hampshire Mensa receives a portion of the testing fees for Mensa Admissions Tests we administer? Please encourage your friends and family to take the Mensa Admissions Test this month, because American Mensa is offering local groups a 20% bonus on testing fees for all tests received by the national office prior to March 30. You'll find all our testing sessions listed on Page 7.

More Great Testing News: During the month of April, American Mensa will evaluate prior evidence for free. (The fee is usually \$30.) If you have friends or family who already have prior evidence, please encourage them to visit <http://www.us.mensa.org> for more information. To take advantage this offer, candidates will need to visit the Web site between 4/1 and 4/30. Instructions on submitting scores for free will be linked from the American Mensa home page.

More Books Needed: Project Inkslinger Coordinator Michael Paul Beetham has started to check back on the continuing need for books to replace those lost in last year's hurricanes. David Mazor, Executive Director of Reader to Reader, Inc. of Amherst, Massachusetts, told Michael that they have received thousands of books, but that they would like to get poetry, science, and sci-fi/fantasy books. Feel free to toss in some math, history, and similar books, too. The need for books for hurricane relief is only just beginning. For more information, go to www.readertoreader.org.

New Member Discount: Don't just raise a gifted child; raise a Free Spirit. Free Spirit Publishing is offering American Mensa members a 20% discount on all of their products through April 3, 2006. Free Spirit published its first gifted education book in 1983; a revised edition of that book, *The Gifted Kids' Survival Guide* by Judy Galbraith, remains a perennial favorite of teachers, students and parents. As the leading publisher of learning tools that support young people's social and emotional health, they have continued to produce award-winning books for and about gifted kids. Their mission is to help children and teens to think for themselves, succeed in life and make a difference in the world. To order, contact Free Spirit Publishing at www.freespirit.com or 1-800-735-7323 and reference coupon/promotion code "Mensa20" when ordering.

2006 AML Awards Program: It's that time of the year once again! The National Awards Committee is calling for nominations for the American Mensa National Awards program. These nominations are for those members whose service to American Mensa as a Society, or achievements benefiting the Society,

have resulted in a significant contribution to the organization (as distinguished from service or contributions to local groups, regions, SIGs, etc., which may have their own awards programs.)

Please send nominations of members you feel are deserving of a National Award to: National Awards Committee, American Mensa, 1229 Corporate Drive West, Arlington, TX 76006-6103. Your nomination submission should detail the reasons why the member is especially deserving of a National Award, and the qualifications that make that member a special candidate for such an award. The more information provided, the better the Committee can consider the nomination.

The national awards include Certificates of Appreciation, National Service Awards, Distinguished Service Awards, and the Life Membership Award. Award Nominations should be sent to the National Office not later than the end of April. Questions can be directed to Dave Felt, National Awards Committee Chairman, at feltd@ix.netcom.com (please use Subject: Mensa Awards).

Speaker Liaisons Needed: There is a tremendous need for Speaker Liaisons for the Mensa World Gathering Diamond Anniversary to be held August 8-13, 2006, at Disney World in Orlando, Florida. Being a Speaker Liaison requires social skills, attention to detail, and good walking shoes! In addition to the health benefits from all the walking, you'll have the opportunity to meet some interesting people, not all of whom belong to Mensa.

The Liaisons will be giving some speakers their first impression of Mensa or, in some cases, of the United States. The Liaison will put speakers at ease, let them know that we don't eat humans (unless we're really hungry), that we're not all geeks, and that we're not as weird as we sometimes make ourselves out to be.

Check out the Program and Speakers List on the website <http://wg06.us.mensa.org> and then email Volunteer Coordinator Kay Klasen by clicking her link under the Contact tab to sign up.

Kids Trek at the World Gathering: The Kids Trek would like to hear from those of you who can share your time and talents with our children. This is a wonderful opportunity to provide the skills of our diverse cultures to others who can then take them home and share them with their friends and classmates. It could also unlock a gate that could open to a path that these children will follow for life.

If you can share your time and talents on any of the three days of Kids Trek, either as presenters, assistants, or escorts, please contact Kay Klasen (kay@bellsouth.net) and Martha Feld (marthafeld@earthlink.net); please note WG06 in the subject line. If you do not have a computer and would like to send a note, you can send mail to Kay Klasen - WG06 Volunteer Coordinator, 8823 NW 20 Manor, Coral Springs, FL 33071.

It'll be a lot like being a grandparent. You can have fun with the kids and then you can give them back to their parents!

American Mensa's Forums: We've received a number of great ideas for General Interest forums and need members like you to moderate them.

Ideas for new forums include: Book Smarts (all about books, book reviews, reading, etc.); Job Bank (resumes, job postings, and discussions about the job search); Mensans on the Go (for travel discussions); Movies, Movies, Movies (movie reviews and more); Sci-Fi-Q (for Science Fiction buffs); and Techno-Ms (technology discussions, overviews, reviews).

If you're interested in heading one of these forums (or another topic that interests you), general information can be found at www.us.mensa.org/forums. In a nutshell, you'll keep the peace, encourage conversation, move topics that don't apply, and discourage personal attacks.

You'll be responsible for determining guidelines for your forum. As part of the Forum Request form, there is a guidelines generator which will get you started. You can tailor the subscriber limits and details about the types of posts appropriate – and inappropriate – to best suit your audience.

Fill out our forum request form, and we'll get you started! How easy is that?!

J. Howard Prince
Director of Operations
howardp@americanmensa.org

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Bring to The Antiquarian Bookstore at 1070 Lafayette Road (U.S. Route 1, adjacent to old Yoken's Restaurant), Portsmouth, N.H. 03801-5408 or call Walter Wakefield at 603-436-7250. New Hampshire's largest used/rare bookstore since 1973. Over 1/4 Million volumes in stock. Usually open Monday-Saturday, 10:00 a.m.-6:00 p.m. (Sometimes at club events -- call.) Thank You.



Brain Teasers

Join us for CultureQuest® 2006!

CultureQuest® 2006, a contest of cultural knowledge, takes place on Sunday, April 30. If you are interested in being on a team, please contact Adam Smargon at adam@smargon.net. In the meantime, try your hand at this sampler of CultureQuest® questions from last year's challenge. You'll find the answers on Page 13.

1. Before Juliet became his main squeeze, who was Romeo's love interest?
2. What is the only Middle Eastern country in which women are required to be completely veiled in public?
3. In the 2002 film *The Road to Perdition*, "Perdition" is a place. How does the dictionary define "perdition"?
4. In July 1994, the collision of two solar system bodies was observed for the first time in history. Give the designations of the objects.
5. Of the seven sacraments of the Catholic Church, which is not permitted to women? 

Sudoku

Fill in the grid so that every row, every column, and every 3x3 box contains the digits 1 through 9. The solution can be found on Page 13.

Can't get enough Sudoku? Have you already finished this one and are jonesin' for more? The electronic version of *Momentum* contains triple the fun! Subscribe today by sending an email to Claire Natola at editor@nh.us.mensa.org.

			9		3			
1	5	7				9	4	3
	2		4		9		3	
7		3				4		9
	9		8		6		1	
9	6	4				5	7	8
			5		8			



Good Wine Cheap

(and good food to go with it)

John Grover

There is a generally recognized difference between Old World and New World wines. The old world wines tend to exhibit the taste of earth, slate and “terroir”. While new world wines are recognized as much more dominated by the fruit flavors of the grape or are described as “fruit forward”. This month we look at one of the notable exceptions to this rule. We will match this wine with one of the easiest yet best recipes in our repertoire.

The wine is a 2003 Cabernet Sauvignon from Casa Lapostelle of Chile. This dry red wine is produced in the Rapel Valley wine growing region. The vineyard’s European roots are evident in that its owner is a granddaughter of the Marnier family of France. This is an intense wine with the aroma of black cherry, subtle rich tannins and the dry almost mineral taste of a fine Bordeaux. It matches well with the steak in the recipe below. This wine should retail for around \$10 a bottle.

Grilled Filet Mignon with Montreal Seasoning

(adapted from Epicurious.com)

2 filets of beef tenderloin about 6 to 8 oz. each
Olive oil
Montreal Seasoning

We use McCormick Montreal Seasoning which is generally available in most grocery stores. But, feel free to seek out the more expensive gourmet blends that are out there. We generally wait until one of the local grocery stores has whole beef tenderloin on sale and then cut it into around 14 to 16 filets, approximately 1½ inch thick, freezing them.

Cover the steaks with olive oil and rub in a generous amount of the Montreal Seasoning. Allow the steaks to marinate until they have reached room temperature. Pre heat your grill (For the love of & get a good gas grill like a Weber) and cook at medium high for only 4 to 5 minutes a side for medium rare. Makes two servings.

I hope that you will contact me with your comments and favorite wines at jpgrover@berk.com. I will be happy to share them with the broader Mensa group.

John Grover is a member of Mensa of Northeastern New York. He lives with his wife Sharon in the Hudson Valley of New York. 🍷



Local Kudos

Googolplex Games, owned by David Hallmark of Portsmouth, N.H., has won the top award for Toys and Games by iParenting Media for its newest product, "Googolplex Junior." The iParenting Media Awards Program provides a credible and objective method of determining the best products in the children's, juvenile and parenting marketplace and then honors them with this most prestigious consumer award.

"Winning this award on the heels of the awards granted to the Original Googolplex Game is incredible," said David. "Getting families back to the traditional game table and using all natural materials has been our drive, so being awarded for our efforts is a great feeling."

Googolplex Junior was officially launched in November 2005 and has seen great success. "Keeping up with demand has kept us all pretty busy these past few months," David noted. "Because we handcraft each game and use wood (no plastic), each game has its own unique characteristics and truly is a labor of love." Congratulations, David!

Barry Ribbons of Gray, Maine has been chosen to perform at The Comedy Connection in Boston on Monday, March 20th as part of their weekly amateur showcase. (See our calendar section for details on attending this event!) We'll be rooting for you, Barry!

In celebration, Barry provides us with this "groaner" (his word, not mine): An Italian monk was visiting the United States. He took a bus trip and was overlooking a scenic gorge that was probably about 200 feet deep when a man threw himself over the railing in an apparent suicide attempt. Without hesitation the monk jumped in after him and rescued him. When the press showed up a reporter asked him, "What ever possessed you to make such a leap?" The monk thought for a minute and said, "A monk he see, a monk he do."

Answers to CultureQuest® Sampler

1. Rosalind
2. Saudi Arabia
3. Ruination, Hell, Eternal
Damnation
4. Jupiter and the comet
Shoemaker-Levy
5. Holy Orders

Sudoku Solution

2	4	6	9	5	3	7	8	1
1	5	7	6	8	2	9	4	3
8	3	9	1	4	7	6	5	2
6	2	1	4	7	9	8	3	5
7	8	3	2	1	5	4	6	9
4	9	5	8	3	6	2	1	7
5	1	8	7	9	4	3	2	6
9	6	4	3	2	1	5	7	8
3	7	2	5	6	8	1	9	4



The People

John McGondel

Reporting to base, reporting to base. Please come in, base.”
“Base to # 4011. Your position and situation, please.”

“I am at the extent of our boundaries, as requested of me. I am reporting rival troop movements, at an elevated level. Please advise as to what I should do next.”

“#4011, we have received similar messages from groups # 9 and # 7. We are aware of the current situation. You are advised to remain inconspicuous and unobtrusive. Please repeat.”

“I am to remain inconspicuous and unobtrusive. Any other orders?”

“No further orders at this time. Please be available and ready to assist backup forces which are on the way.”

“Understood, base. Repeat, understood, base.”

First the fighters were sent out to head off the approaching troops. The infantry, while taking longer to get there, would back up both the fighters and the scouts. It was going to be a legendary battle, as happened every year. Every soldier was prepared to self-sacrifice in order to protect the queen and the community.


The fighting was bloody and horrific, but the queen’s army was able to repel the enemy, although at great costs in suffering and deaths. The fallen heroes were carried home.

“Hey Dad, what is that noise?” Little Tommee asked his fairly distracted father.

“That? Just a bunch of bees. They appear to be swarming. Let’s go someplace else until they argue it out amongst themselves, OK?”

“Sure, Dad. They really sound angry. Do they have a reason to do what they are doing? Or is it just an instinctive reflexive response?”

The father chuckled. “Son, they are just stupid insects, they do not have the capability to think.”

And the bees, which had existed as a species far longer than man or even mammals, defended their territory. And waited, as they had for eons... 

Thank You, Private Label Specialties!

When I contacted Private Label Specialties of Goffstown, N.H. to see if they could donate anything for the “goodie bags” at our RG, company president Ray Duhaime came through in spades! We want to thank them for the eight cases of bottled water they provided, in addition to dozens of mugs! I urge you to contact Private Label Specialties when you are in the market for promotional products of any kind! Thank you, Private Label!

- Claire Natola



The Alchemist

Al Thomas

Reverse Profit

How can anything “reverse” be a profit? I go to the Money Show every year to visit with friends who have booths and are speakers. Then when folks are filing out of lectures I listen to their comments about what I know the speaker has been saying.

The Money Show is for investors from all walks of life; however, my guess is the median age is close to 60. Those who go have accumulated a nest egg and now are retired or very close to retirement. They came to learn more about how to make their money grow.

Last year there were 256 separate events not counting what was given in the Exhibition Hall. Almost without exception speakers were showing how cash can accumulate faster if the listener bought his product whether it was a mutual fund, stock, bond, partnership, software or who knows what. Are there that many moneymakers out there?

One speaker spent an hour saying the market was due to crash and the thing to do was to buy long-term put options. He also said if you would not do that, then buy some government bonds, which were paying about 2 to 3%. The exit comments I heard were pretty well summed up by one lady who said, “Is he nuts? How can we live off 2%?” When in a bear market the old saying is, “He who loses the least is a winner.” No, it’s difficult to live on that small a return, but don’t lose large sums by trying to be invested at all times. There have been many years in the past where cash with no percent return beat the heck out of the stock market.

Go back to 2000 and remember that the NASDAQ lost 78% of its value in 3 years. If you had been in cash from 2000 to 2003 you would have saved about 40% to 60% of your retirement account. The “Buy ‘n’ Holders” have still not recovered their investments.

Selling out near (I did not say at) the top, say within about 10 or 15%, the account would have remained pretty darn healthy. Many investors lost 30 to 40% or more of their hard-earned money and they would have been able to buy back many more shares when the market resumed its upward journey. That is what I refer to as a “reverse profit”. The profit is what was not lost by listening to the “Buy ‘n’ Hold” brokers and financial planners.

There are hundreds of thousands of investors who have learned not to allow their portfolios to depreciate more than 10 to 15% because they have learned to sell when their equities start to go down. They sell and reinvest in a better stock or fund or sometimes just leave it in cash if there is not a good equity to buy. The winning principle of the stock market is having an exit strategy that will prevent losing money.

There are times when having cash at zero percent return will beat a negative 45% in the overall market. What you don’t lose is called a “reverse profit.” ■

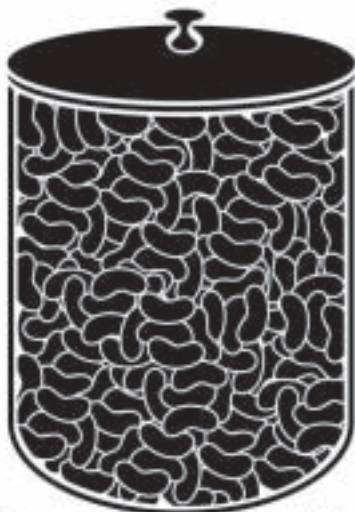


Calendar of Events

March 2006

Su	Mo	Tu	We	Th	Fr	Sa
Many thanks to our event hosts!			1	2	3 Temperance League	4
			5	6	7	8
12 Second Sunday Brunch Bunch	13 Film and Discussion: <i>My Architect</i>	14	15 North of Boston Dinner	16	17 WinnipeSupper	18
19 Central Maine Dining	20 Amateur Comedy Showcase	21 FSM/ ExComm	22	23	24 Appetite for Discussion	25
26 Roving Salon	27	28 Dinner & Pub Quiz	29 Boston Book Club	30	31	01 April Roving Dinner

Mensa members are welcome to submit calendar listings to the Calendar Editor (calendar@nh.us.mensa.org) before the first of the month prior to the cover date. ♦ Event hosts may petition the Executive Committee for funds to promote events via postcard to members within a proximate geographic area. ♦ It is NH/ME Mensa policy to avoid conflicts as much as possible, but no conflicts are allowed to group-sponsored events. ♦ Mensans, members of their household, and invited guests are always welcome at group-sponsored events. ♦ Hosts of home-based events reserve the right to restrict attendance due to space or other appropriate reasons. ♦ While our hosts endeavor to provide accurate directions, attendees are well-advised to use their mapping medium of choice to determine their own best routes. ♦ In addition to being proper etiquette, R.S.V.P.'ing makes logical sense; it helps the host plan for the proper number of attendees and allows you to be kept abreast of any changes or cancellations.



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If you're one of the first **FIVE** to respond
with the correct number you will receive

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with the title "Bean Guess" in the subject line or ...

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Or simply fax your entry to 603-641-2266

Please include all your contact info so we can inform you if you are correct.

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